



ADVANCING QUEENSLAND PROCUREMENT Conference

7-9 AUGUST, 2024

Sponsorship and Trade prospectus

Back due to demand from Queensland Local Government, this is your opportunity to connect with procurement professionals across the sector over 2 full days.

BE QUICK

LIMITED

SPACES

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A background image of a city skyline with several tall buildings, including one under construction with a crane, and a river with boats in the foreground. The image is faded and serves as a backdrop for the top left portion of the page.

ABOUT LOCAL BUY

Councils were asking for help with procurement, which is why the LGAQ created Local Buy in 2001.

All councils strive to support their local businesses, and Local Buy helps council procurement meet legislative, reputation and compliance needs. Local Buy simplifies the process by connecting councils to pre-qualified local Queensland suppliers, big and small. This saves councils time, money and reduces their need to tender, advertise and prepare contracts. Our process is compliant with Local Government Regulations 2012.

Access to Local Buy is a valuable component of councils LGAQ membership. We are a profit-for-purpose business with the profits returned each year to the LGAQ and invested to help keep council membership fees low.





Mike Waterland
Executive Director



Glen Duff
Director - Strategy
& Partnerships



Emma Peters
Senior Manager
Stakeholder Engagement



Jeremy Walker
Senior Engagement
Manager



Liz Macfarlan
Customer Success
Manager



Audrey Dobell
Customer Success
Manager



Kathryn Dalley
Manager Procurement
Tech & Contracts Admin



Joshua Brown
General Counsel &
Compliance Manager



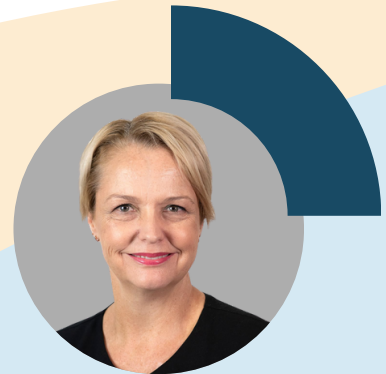
Michael Franzmann
Category Manager &
Partner



Shane Grimstone
Category Manager &
Partner



Debbie Spann
Category Manager &
Partner



Nicole Windley
Category Manager &
Partner



Daniel O'Donnell
Category Manager &
Partner



Sarah McCrackan
Finance & Reporting
Lead



Dylan Slade
Category Specialist



Kirby Barr
Manager Marketing
& Communications

ABOUT THE EVENT

Wednesday afternoon kicks off with bump-in and networking, providing a wonderful chance to meet and engage with conference delegates.

The conference will span two days, with guest speakers including Olympic athlete Steven Bradbury, communication and behavioural expert Anthony Laye, as well as a variety of industry experts. It's an excellent opportunity to network and participate in panel discussions and workshops. Additionally, you will also hear from several Queensland councils about current initiatives and their future plans.

We are excited to announce the Gala Dinner will take place at a stunning Brisbane Rooftop restaurant, offering the chance to mingle with delegates.

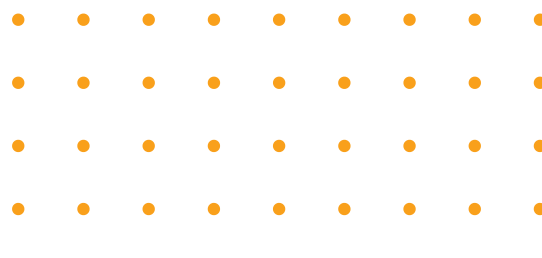


Event Highlights

Education on the future of procurement and insights into trends and key topics in Queensland.

A valuable networking opportunity to connect with council representatives and other procurement professionals.

Professional development - certificate of attendance provided to every delegate.



EVENT SCHEDULE

7
AUG

Bump-in, Registrations & Networking

A great opportunity to network with Local Buy suppliers and council representatives.

Location : The Westin | 3.00pm-6.00pm

8
AUG

Conference - Day 1

Full day program featuring Anthony Laye.

Location : The Westin | 8.00am - 4.00pm

Gala Dinner

An exciting evening of great food and great company. A short 900m walk from The Westin.

Location : The Grove | 6.00pm-9.00pm

9
AUG

Conference - Day 2

Full day program with guest speaker Steven Bradbury including a meet and greet.

Location : The Westin | 8.00am - 3.00pm

DELEGATE PROFILE

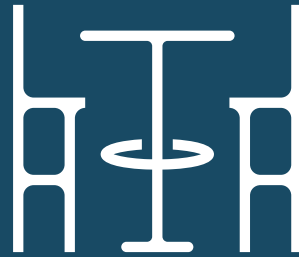
- Back due to demand from the local government sector
- **80+ local council and state government** procurement professionals
- Networking opportunities with local **government purchasers**
- **Engagement** with Local Buy team and dedicated **Customer Success Managers**
- Trade booths located in the plenary - provides you with the opportunity to hear guest speakers and **learn more about the sector**
- A professional development certificate will be provided to all delegates
- A delegate list will be sent to all Sponsors and Exhibitors the day prior

PROPOSED AGENDA

Fraud Risk in Local Government	Crime & Corruption Commission
Featured Special Guest: Communication and Behaviour expert	<u>Anthony Laye</u>
Indigenous Procurement Panel	Indigenous Business Network
Workshop: Unconscious Bias	Diversity Australia
VendorPanel Update	VendorPanel
Compliance & legalities & updates to Regulations	Joshua Brown, Local Buy
Workshop: Key Procurement Challenges	Emma Peters, Local Buy
Queensland State Government - Procurement Solution	Queensland Government
Case Study: Procurement excellence	Peter Morichovitis, Peak Services
Creating a Healthy Mind, Body & Workplace	Angela Lee Jenkins
Local Buy Arrangement Update	Jeremy Walker, Local Buy
Probity & Assurance	Peak Services
Queensland Audit Office	Queensland Audit Office
Featured Special Guest: Olympian	<u>Steven Bradbury</u>
Future of Energy	Ampol
LGAQ Update	LGAQ

TRADE EXHIBITOR

Limited
opportunities



Exhibitor Booth
\$2,500 excl. GST

SOLD OUT

A unique opportunity to network with key council representatives over two full days.

Trade display (Table + 2 chairs)

FEATURES INCLUDE:

- Total area is 1.2m²
- We recommend one or two pull up banners
- Power will be included

Package includes:

- 2 x Full conference registrations
- 2 x Networking drinks tickets
- 2 x Gala Dinner tickets
- Recognition with logo on the conference webpage on Local Buy website hyperlinked to your website
- 2 x social media posts (1 x LinkedIn & 1 x Facebook)
- Include 1x item in the goodie bag (approx 100 units in total)

APPLY NOW

SPONSORSHIP OPPORTUNITIES



Platinum Sponsorship \$15,000 excl. GST

A unique opportunity to network with key council representatives

Recognition as the Platinum Sponsor with name & logo on the conference website, hyperlinked to sponsor's website.

4 x social media post (2x LinkedIn & 2x Facebook)

Opportunity to present a 20-minute speaking spot at the conference.

Acknowledgement by the MC on both days

Double booth space in prime location
Complimentary 2x exhibitor booth inclusions (4 registrations)

Include 1x item in the goodie bag (approx 100 units in total)

APPLY NOW

SPONSORSHIP OPPORTUNITIES



Keynote Sponsor \$10,000 excl. GST

Sponsor Keynote speaker
Steven Bradbury.

Recognition as the Keynote
Sponsor with name & logo
on the conference website,
linked to sponsor's website.

Opportunity to present a
2-minute speech and
introduce the speaker

4x social media post
(2x LinkedIn & 2 x Facebook)

Complimentary exhibitor
booth + inclusions

Include 1x item in the
goodie bag (approx 100
units in total)

APPLY NOW



SOLD OUT

Gala Dinner Sponsor \$8,000 excl. GST

Recognition as the
Conference Dinner Sponsor
with name & logo on the
conference webpage
hyperlinked sponsor's
website.

4x social media post
(2x LinkedIn & 2 x Facebook)

Opportunity to present a
2-minute speech at the
Gala Dinner.

Complimentary exhibitor
booth + inclusions

Opportunity to provide 2 x
banners at the Gala
Dinner.

Include 1x item in the
goodie bag (approx 100
units in total)

APPLY NOW

SPONSORSHIP OPPORTUNITIES

2x
opportunities

DAY 1 OR DAY 2



SOLD OUT

Lunch Sponsor \$5,000 excl. GST

Recognition as the Lunch Sponsor with name & logo on the conference webpage hyperlinked sponsor's website.

2x social media post (1 x LinkedIn & 1x Facebook)

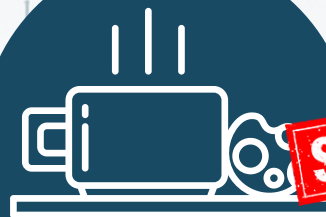
Opportunity to present a 2-minute speech

Complimentary exhibitor booth inclusions

Opportunity to provide 2 x banners where lunch is served

Include 1x item in the goodie bag (approx 100 units in total)

APPLY NOW



SOLD OUT

Morning Tea Sponsor \$4,000 excl. GST

Recognition as the Morning Tea Sponsor with name & logo on the conference webpage hyperlinked sponsor's website.

2x social media post (1 x LinkedIn & 1x Facebook)

Complimentary exhibitor booth inclusions

Opportunity to provide 2 x banners where morning tea is served

Include 1x item in the goodie bag (approx 100 units in total)

APPLY NOW

SPONSORSHIP OPPORTUNITIES



SOLD OUT

Coffee Cart Sponsor \$4,000 excl. GST

A coffee cart will be available both days of the conference. You can display your banner in the proximity of the cart or an alternative pre-approved advertising area.

Recognition as the Coffee Cart Sponsor with name & logo on the conference webpage hyperlinked to sponsor's website.

2x social media post (1 x LinkedIn & 1x Facebook)

Complimentary exhibitor booth + inclusions

Include 1x item in the goodie bag (approx 100 units in total)

APPLY NOW



SOLD OUT

Networking Sponsor \$4,000 excl. GST

Recognition as the Networking Sponsor with name & logo on the conference webpage hyperlinked sponsor's website.

2x social media post (1 x LinkedIn & 1x Facebook)

Opportunity to present a 2-minute speech at the Networking Function.

Complimentary exhibitor booth + inclusions

Opportunity to provide 2 x banners at Networking Function.

Include 1x item in the goodie bag (approx 100 units in total)

APPLY NOW



VENUE INFORMATION

Address: 111 Mary Street, Brisbane CBD. QLD 4000

The Westin has onsite parking for a daily rate of \$60.00. Alternatively, there are **numerous parking** garages within walking distance.



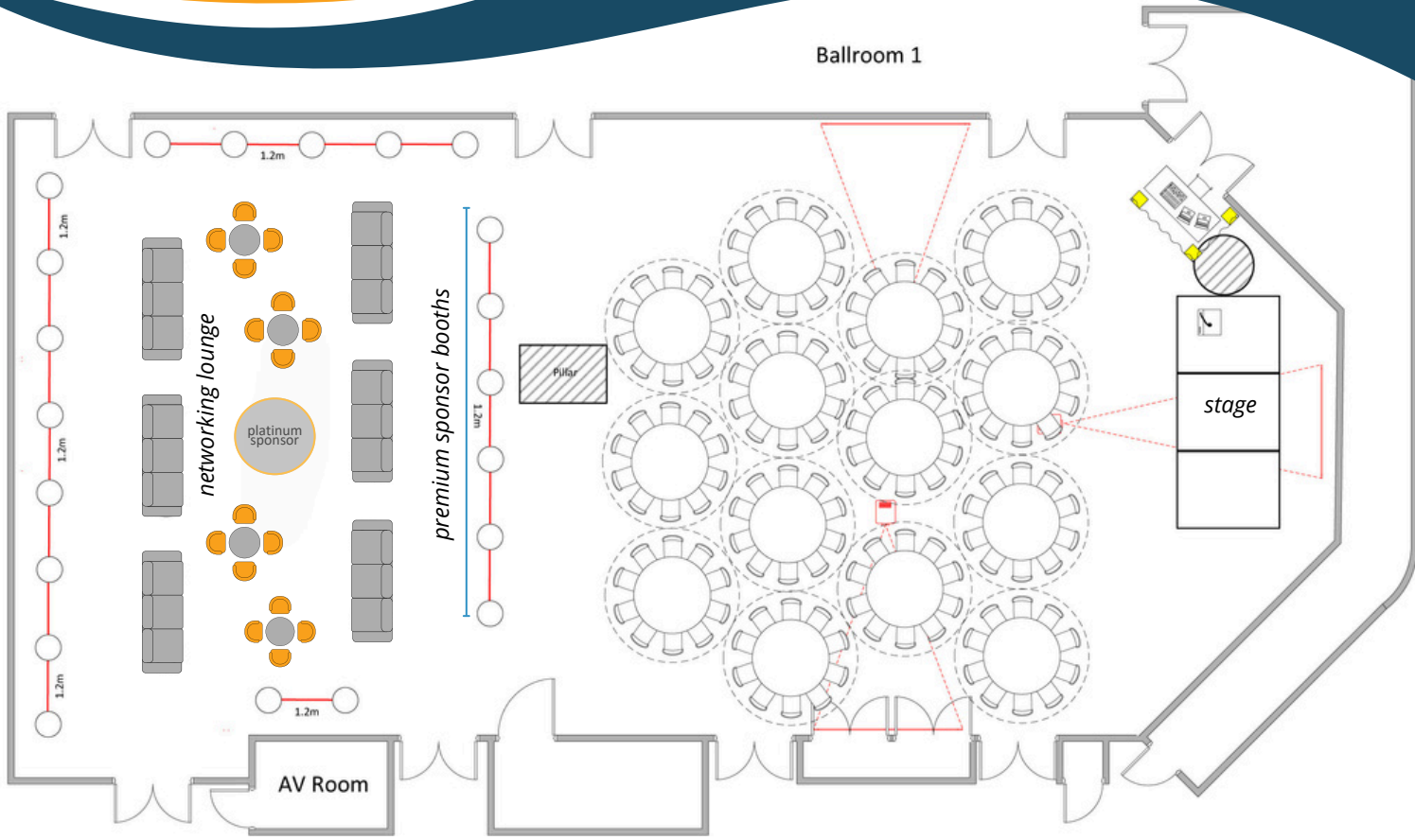
Refreshingly unique The Westin Brisbane celebrates Brisbane City's air of laid-back sophistication. The Westin Ballroom is the hotel's signature venue, featuring natural light from floor to ceiling windows. Located in the city centre.

Please select link for conference accommodation rates at The Westin Brisbane and Four Points by Sheraton.

[BOOK HERE](#)



ACCOMMODATION



Exhibitors will share the same space as the speakers and delegates, allowing you to engage with the information shared with the attendees. Please remember to keep noise levels low to minimise disruptions and show respect for the speakers.

CONFERENCE FLOORPLAN

Your banner goes here

localbuy

Active Arrangements

Active Technology

Management

Contribution

Bar table and two bar stools
(mixed colours)
provided for each trade stand
(approx. 1.2m area)

The diagram illustrates a trade stand setup. A banner for 'localbuy' is mounted on a stand, with an arrow pointing to the top section. Below the banner, a bar table is set up with two bar stools, one black and one white. The text indicates that this setup is provided for each trade stand, occupying an area of approximately 1.2m.

Local Buy - Conference Terms and Conditions

Recitals:

- (A) All persons attending the Local Buy Conference acknowledge that participation at Local Buy conferences and events implies certain responsibilities.
- (B) All details provided in these terms and conditions apply to all Attendees and are subject to change, as notified by Local Buy from time to time.

Definitions:

Attendees means any registered persons attending the Local Buy Conference.

Exhibitors means any registered organisation that has a trade booth, subject to Local Buy's approval. An Exhibitor may also be a Sponsor.

Local Buy means Local Buy Pty Ltd.

Sponsor means any registered organisation that sponsors the Local Buy Conference, subject to Local Buy's approval.

Sponsorship/Exhibition Fee means the fee payable to Local Buy by the Sponsor/Exhibitor in consideration of being provided sponsorship and/or exhibition at the Local Buy Conference

Operative Provisions

Registration:

1. All prospective Attendees must register online to attend the Local Buy Conference, including any employees/delegates of the Exhibitors/Sponsors.
2. The Local Buy Conference may only be attended by registered Attendees, subject to Clause 3.
3. Upon registration of the Attendees (other than Exhibitors and Sponsors), Local Buy will issue an invoice to the Attendee, which must be paid within 30 days from the date of invoice. Payment must be made in full in order for an Attendee's registration is confirmed. Exhibitor/Sponsor's payment obligations shall be in accordance with Clause 9.

Risk & Liability:

4. Local Buy warrants that it has public liability insurance of at least \$10 million for each occurrence with a reputable insurer and in respect of the Local Buy Conference and will provide a copy of the Certificate of Currency in respect of such insurance upon request by an Attendee.
5. All Attendees are required to follow all reasonable instructions provided by Local Buy or the conference venue staff (including but not limited to, workplace health and safety, insurance, noise restrictions, damages, cleaning, venue limitations, venue compliance elements as well as any actions that are considered contrary to standard professional ethics).
6. Attendance at the conference is at the Attendees risk. Local Buy accepts no liability whatsoever (other than as required at law) for any losses that an Attendee may suffer.
7. The Attendees agree to indemnify Local Buy for any injuries (including death) and property damage caused or contributed to by the Attendees (including its employees, sub-contractors or agents).

Exhibitor/Sponsor Specific Terms:

8. Online registration constitutes the Exhibitor/Sponsor's offer to exhibit and/or sponsor at the Local Buy Conference.
9. Following the Exhibitor's offer, Local Buy will forward a tax invoice to a prospective Exhibitor/Sponsor for the Sponsorship/Exhibition Fee which must be paid in full by the Exhibitor / Sponsor within 30 days.
10. Local Buy's acceptance of the Exhibitor / Sponsor's offer shall be in writing and is subject to the Exhibitor / Sponsor 's full payment of the Sponsorship/Exhibition Fee.
11. Local Buy reserves the right to amend trade booth locations and allocations as well as all other aspects of the event including the program, speakers, and stated times. Any Exhibitor/Sponsor likely to be impacted by any change will be kept informed, to the extent reasonably practicable.
12. It is the responsibility of the Exhibitor / Sponsor to promptly notify Local Buy of any change to participation or involvement.
13. Exhibitors must meet all deadlines reasonably set by Local Buy or the venue (including, but

- not limited to, signage, registrations, printing, etc).
14. Exhibitor's additional support staff registrations (ie available only for supporting the booth and NOT attending plenary sessions) will be charged per person per day and subject always to availability. There is a maximum of two extra registrations per booth. However, if additional support booth staff wish to attend conference sessions the corporate registration fees apply. Additional support booth staff registrations may be swapped between staff at the conference with a maximum of four staff permitted per booth at any one time.
 15. Booths may only be represented by one organisation (i.e. the Exhibitor/Sponsor).
 16. Exhibitors operating the exhibition booths are entitled to distribute one item of merchandise.
 17. Each Sponsor/Exhibitor is responsible for the distribution of its merchandise (if any).

Cancellation / Termination:

General

18. Should there be a requirement for an event to be rescheduled, the Local Buy will endeavour to hold the equivalent event within the subsequent 12-month period (of the original event date). Any monies paid to the Local Buy under this agreement to continue to be held by the Local Buy for allocation to the rescheduled event.
 19. Should there be a circumstance where the event cannot be rescheduled within the subsequent 12-month period (of the original event date) it will be deemed to have been cancelled. Local Buy will make a full refund of all monies paid under this agreement in relation to a cancelled event.
 20. An Attendee that is not an Exhibitor or Sponsor may cancel its registration to attend the Local Buy conference at any time and shall be entitled to a full refund unless Local Buy is advised of cancellation after 24th July 2024.
 21. Local Buy shall be entitled to cancel the Local Buy Conference at its convenience by notice to all Attendees. In such circumstances, Local Buy will return any fees paid to it by Attendees in connection with the Local Buy Conference without any further liability.
- Termination of Sponsorship / Exhibition Booth*
22. Local Buy may terminate a Sponsor's sponsorship for convenience at any time and will in such circumstances return the paid Sponsorship/Exhibition Fee.
 23. Without limitation to Clause 21, Local Buy may immediately terminate an Exhibitor/Sponsor's sponsorship and/or exhibition for cause where:
 - a. payment has not been received within 30 days of the tax invoice date;
 - b. the Exhibitor is in breach of these terms and conditions and such breach cannot be remedied;
 - c. the Exhibitor is in breach of these terms and conditions and fails to remedy such breach within 14 days of notice by Local Buy;
 - d. the Exhibitor brings Local Buy into disrepute; or
 - e. where the Exhibitor ceases to trade.
 24. The Exhibitor/Sponsor may terminate its sponsorship and/or exhibition for cause immediately by written notice where:
 - a. Local Buy is in breach of these terms and conditions and such breach cannot be remedied;
 - b. Local Buy is in breach of these terms and conditions and fails to remedy such breach within 14 days of notice by the Exhibitor; or
 - c. where Local Buy ceases to trade.
 25. Subject to Clause 26, Exhibitors may terminate its sponsorship/exhibition for convenience at any time by email to Local Buy's Marketing Team (marketing@localbuy.net.au).
 26. Where the Exhibitor/Sponsor terminates its sponsorship/exhibition for convenience in accordance with Clause 25, it will be entitled to the following refund:
 - a. Written notification received before 24th July 2024 = 50% refund entitlement.
 - b. Written notification received after 24th July 2024 = 0% refund entitlement.
 27. Local Buy may, at its sole discretion, refund a higher proportion of the Sponsorship/Exhibition Fee where it is able to secure a replacement sponsor for the same sponsorship package.

Privacy:

28. Privacy Local Buy agrees to comply with the Privacy Act 1988 (Cth).
29. All Attendees must indicate whether they consent to the use of personal data and photography outlined in Schedule A during the registration process. Local Buy shall be entitled to rely on any consent provided by an Attendee upon registration.



THANK YOU!
WE CAN'T
WAIT TO SEE
YOU THERE.

Contact

Phone 0468 773 384

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Email mflett@localbuy.net.au

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