



# ANNUAL REPORT

2023 - 2024

**ADVANCING  
QUEENSLAND  
PROCUREMENT**





Wildflowers in Barcoo, Queensland

# About Us

**Local Buy simplifies the procurement process by connecting councils to pre-qualified local Queensland suppliers, big and small.**

All councils want to support their local businesses, but council procurement is costly, takes time, needs to manage fraud and corruption, risks, and must meet Queensland Audit Office standards.

Councils were asking for help with procurement, which is why the Local Government Association Queensland (LGAQ) created Local Buy in 2001. Access to Local Buy is a valuable component of LGAQ membership. The profits from Local Buy are returned each year to the LGAQ and invested to help keep council membership fees low.

Local Buy's pre-qualified Arrangements are unique and a first for local government in Australia as they open every 3 months to new suppliers, compared to every 2 to 3 years for other States or panels set up by individual councils.

**Local Buy helps council procurement meet:**

- 1 Legislation
- 2 Reputation
- 3 Compliance

**Local Buy has 55 arrangements under several broad portfolios**

- Corporate Services & Equipment
- Fleet
- Libraries
- Planning, Waste & Open Spaces
- ICT & Telecommunications
- Electricity
- Construction, Roads & Engineering

**Last year at a glance:**

- 1217** individual purchasers
- 279** purchasing organisations
- 4130** suppliers
- \$930** million spend
-  **12%** increase in the use of Local Buy (over 30% in 2 years)
-  **45%** of all RFQs go through VendorPanel

**Pre-qualified status helps to reduce:**

- time
- money
- advertisement
- contract preparation



## Our achievements over the past 12 months include:

### CIPS Excellence in Procurement and Supply Award winner 2023:



Best Procurement Transformation Programme

Public Procurement Project of the Year

Overall Winner 2023

Runner up for Best Initiative to Build a Diverse Supply Base

#### Procurement Technology

Successfully implemented a state-wide, fully funded procurement system for Queensland local government. This system enables councils to engage suppliers through Local Buy Arrangements, internal prequalified lists, or public tenders, all via a unified platform.

#### State Government Procurement Solution

The solution provides a single hub where suppliers can receive notifications and information about government tenders, and a supplier marketplace for buyers to search for suppliers based on the products and services they require, reducing the time and costs associated with securing government contracts.

#### Online and face-to-face pre-tender briefing

Introduced monthly pre-tender briefings for suppliers and buyers.

#### Welcome sessions

Over 500 suppliers attended face-to-face welcome sessions.

#### North Queensland procurement summit

Saw 39 attendees from 14 Councils attend the NQ Procurement Summit in March.

#### VendorPanel training

Over 50 users have been trained in June & July in VendorPanel from a blend of QLD & NT Councils, NFP's and State Government Departments.

#### New and refreshed arrangements

Launched 4 new Arrangements to market including 6 major refreshes.

# Our Arrangements

Local Buy connects Queensland councils and other organisations to their local suppliers. Local Buy is the easiest way for councils to ensure compliance with the Local Government Act and local procurement requirements. Local Buy reviews and refreshes its Arrangements to ensure they are aligned to the needs of Local Government.

## New Arrangements



**Building & Construction  
Commercial & Fitout LB329**



**Building & Construction  
Residential LB331**



**Water, Sewerage & Stormwater  
Infrastructure LB314**



**Recruitment Temporary  
& Labour Hire Services LB334**

## Major Refreshes



**Road and General Civil  
Construction LB313**



**Water, Sewerage &  
Stormwater Products LB316**



**Planning, Surveying, Design &  
Architecture LB335**



**Trucks, Buses, Specialised Trucks,  
Bodies & Trailers NPN1.23**



**Recruitment  
Managed Service Providers LB336**



**Mobile Garbage Bins (MGBs),  
Industrial Containers and Bins,  
Static Compactors, Associated  
Products & Services NPN1.11-4**

# Industry Development Fund

The **Local Buy Industry Development Fund (IDF)** was established in 2007, in partnership with Telstra, with the aim of benefiting local government in Queensland by providing financial assistance towards improving technology transformation and business processes through technology.

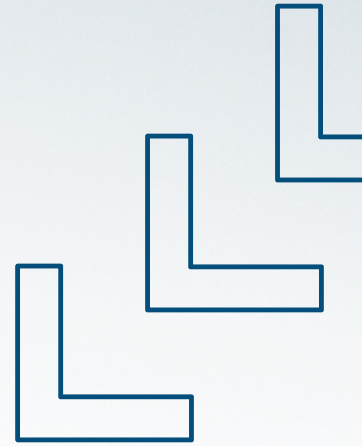
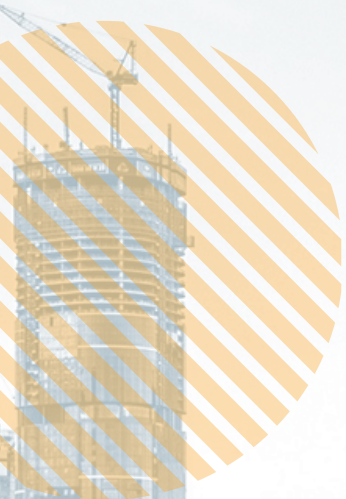
The IDF has evolved with a forward focus to fund macro-themed projects that benefit local government broadly or could be scaled to benefit broadly, whilst also continuing to support micro projects that satisfy the criteria and benefit individual councils. Local Buy and Telstra's primary aim through the IDF continues to support technology innovation that helps local government meet community needs.

The fund has contributed **\$6.3 million** worth of investment into local Queensland communities since its establishment on projects including:

- > **Cybersecurity**
- > **Infrastructure upgrades**
- > **Smart technology - including Internet of Things (IoT), road and flood monitoring cameras, CCTVs and special insights**
- > **Network upgrade and expansion**
- > **Remote networking and transmitting**
- > **Disaster recovery technology**



Monto, Queensland



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# Annual Report 2023 - 2024

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