



Year in Review

2024 - 2025

**ADVANCING
QUEENSLAND
PROCUREMENT**



About Us



Local Buy staff in
office, Brisbane



Local Buy simplifies the procurement process by connecting councils to pre-qualified local Queensland suppliers, big and small.

Our legislatively compliant Arrangements enable buyers to procure from a list of accredited pre-qualified suppliers without the need to run a lengthy public tender.

Councils were asking for help with procurement, which is why the Local Government Association Queensland (LGAQ) created Local Buy in 2001. Access to Local Buy is a valuable component of LGAQ membership. Funded by suppliers, the profits from Local Buy are returned each year to the LGAQ and invested to help keep council membership fees low.

Local Buy's pre-qualified Arrangements are the first of their kind in Australian local government, opening to new suppliers every three months — unlike other states or council panels, which only open every two to three years.

Local Buy helps council procurement meet:

1

Legislation

2

Reputation

3

Compliance

Local Buy has over 50 Arrangements under several broad portfolios

Corporate Services & Equipment

Planning, Waste & Open Spaces

ICT & Telecommunications

Libraries

Energy

Fleet & Field Equipment

Construction, Roads & Engineering

Disaster Management

Last year at a glance:

854

Buyers in VendorPanel

541

Buyer Organisations

4,413

Suppliers

1B+

Spend



8.5%

Increase in the use of Local Buy (over 38% in 3 years)



61%

of all RFQs go through VendorPanel

Pre-qualified supplier status helps to reduce:

**time
money
advertisement
contract preparation**



Our Achievements

CIPS Awards 2025,
Brisbane



CIPS Award Winner State Government Procurement

Celebrating Excellence

Local Buy recognises and celebrates our partners at **Queensland Government Procurement** for winning 'Best Use of Digital Technology' at the **2025 CIPS Australia and New Zealand Excellence in Procurement & Supply Awards**.

This recognition reflects the strength of our partnership - a collaboration built on trust, innovation, and shared purpose.

Together, we've delivered the Queensland Procurement Solution through our **Local Buy Managed Service**, securing a common technology platform across both tiers of government, and helping to transform procurement outcomes in Queensland.



LGAQ Disaster Management Conference
Brisbane, May 2025

Highlights

- > A record of **over \$1B of spend** through Local Buy.
- > **CIPS Award Winner** for active **Local Buy Arrangements**, highlighting the unique value delivered to council procurement.
- > Highly successful **Local Buy Conference** held for the first time in 5 years.
- > **FNQ Procurement Summit & NQ Fleet Managers Forum** held in Cairns and Townsville.
- > Monthly **VendorPanel Training** with over 1000 people trained in 12 months.
- > Introduced a range of **Category-specific Webinars** which were well attended.
- > **6 major refreshes** and **1 new pre-qualified Supplier Arrangement**.
- > **Queensland Procurement Solution** implementation completed.



FNQ Procurement Summit
Cairns, March 2025

Our Arrangements

Local Buy connects Queensland councils and other buyer organisations to their local suppliers. Local Buy is the easiest way for councils to ensure compliance with the Local Government Act and local procurement requirements. Local Buy reviews and refreshes its Arrangements to ensure they are aligned to the needs of Local Government.

New Arrangement



**Waste Management and Resource
Recovery LB344**

Major Refreshes



**Tyres and Wheels &
Associated Services LB317**

**Library Resources: Goods,
Services & Technologies LB338**



**Spare Parts & Associated
Services LB318**

**Quarry Products &
Geosynthetics LB341**



Chemical Supply LB337

**Heavy & Light Plant
Machinery LB345**



Industry Development Fund



The **Local Buy Industry Development Fund (IDF)** was established in 2007, in partnership with Telstra, with the aim of benefiting local government in Queensland by providing financial assistance towards improving technology transformation and business processes through technology.

The IDF has evolved with a forward focus to fund macro-themed projects that benefit local government broadly or could be scaled to benefit broadly, whilst also continuing to support micro projects that satisfy the criteria and benefit individual councils. Local Buy and Telstra's primary aim through the IDF continues to support technology innovation that helps local government meet community needs.

The fund has contributed **\$6,840,217** worth of investment into local Queensland communities since its establishment on projects including:



Unlocking Barriers for QLD LG Greenhouse Emission Reductions



Automated Logging for Barking Dogs



FloodFinder Solution



Tourism Technology Solution



Disaster Management Environmental Data Solution



Rapidly Deployable Connectivity Solution





Liz Macfarlan, Senior
Engagement Manager

Priorities for FY26

Stakeholder feedback has played a vital role in shaping our priorities for FY26, helping to ensure our initiatives remain aligned with sector needs. Local Buy is committed to enhancing procurement outcomes across Queensland by simplifying the procurement processes for buyers and suppliers through Local Buy Arrangements and innovative technology.

In response to the increasing frequency and complexity of natural disasters across Queensland and the Northern Territory, Local Buy will also introduce the **Disaster Recovery Management** Arrangement to strengthen council resilience and recovery capabilities.

As a **Preferred Supplier Arrangement**, approved suppliers are appointed to this Arrangement to meet the needs of local councils, addressing challenges like work eligibility, record keeping and funding guidance, and special conditions of contract for DRFA funding compliance. Various aspects of disaster management are covered, including the coordination of counter disaster operations, emergency works and emergency response, disaster management consultancy, disaster management program management, and natural disaster grant writing. This ensures councils have access to the expertise and resources needed for effective disaster response.

To enhance the value and breadth of offerings for buying organisations, several key Arrangements will be launched or renewed, including:

- Asset Management Services
- Fleet Management Solutions
- Project Management & Superintendency Services
- Retail Energy (Electricity, Gas & Power Purchase Agreements)

These Arrangements support councils and other buyers with flexible, efficient, and high-value solutions to meet your evolving procurement needs.



Thriving Thru Change, Supplier Engagement Event hosted by
Sunshine Coast Regional Council with Local Buy Manager,
Procurement, Kathryn Dalley



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Annual Report 2024 - 2025



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